

**TOTVS S.A.**  
Publicly-held Company  
CNPJ nº 53.113.791/0001-22

**Notice to the Market – Public Proxy Request**

The management of TOTVS S.A. (“**Company**”) (BM&FBOVESPA: TOTS3) hereby informs its Shareholders and the market that it will make a public request of proxy, pursuant to articles 22 *et seq.* of CVM Ruling No. 481/09, for the vote at the extraordinary general meeting of the Company to be held, in first call, on December 15, 2015, at 10 am

The management of the Company requests proxies so that the Shareholders can assure their participation at the referred Meeting, and allowing the Shareholders, according to their will, to vote favorably, against or to abstain from voting in relation to the items specified on the agenda included in the call notice approved at the Meeting of the Board of Directors held on November 19, 2015.

The following items are included in the call notice:

- (a) to examine, discuss and approve the terms and conditions of the Protocol and Justification of Merger, entered on November 17, 2015 (“**Protocol and Justification**”), among the managers of the Company, TOTVS Soluções em Agroindústria S.A., closely-held company with head office in the city of Assis, State of São Paulo, at Rua Prudente de Moraes, 654, suite 6, Zip Code (CEP) 19806-160, enrolled with the CNPJ/MF under No. 09.106.380/0001-18 (“**PRX**”) and P2RX Soluções em Software S.A., closely-held company with head office in the city of Assis, State of São Paulo, at Rua Prudente de Moraes, 654, suite 10, Zip Code (CEP) 19806-160, enrolled with the CNPJ/MF under No. 13.091.957/0001-32 (“**P2RX**” and, jointly with PRX, “**Merged Companies**”) related to the merger of the Merged Companies by the Company (“**Mergers**”);
- (b) to ratify the appointment of the specialized firm, Apsis Consultoria Empresarial Ltda., as responsible for preparing the book value appraisal reports of the Merged Companies, for the merger of the Merged Companies by the Company (“**Appraisal Reports**”);
- (c) to approve the Appraisal Reports;
- (d) to approve the Mergers proposed on the terms of the Protocol and Justification;
- (e) to authorize the management of the Company to take all acts necessary for the conclusion of the Mergers;
- (f) to approve the Share Based Incentive and Retention Plan; and
- (g) to state the ratification by the Company’s shareholders about the calculation methodology of the number of restricted options that the beneficiaries of the shareholders program contemplated by the plan approved on November 29, 2012, are entitled.

In case it is of your interest, you will be able to designate (a) Paulo Roberto Bellentani Brandão, Joyce Costacurta Pacheco and Paula Maria de Olavarria Gotardello to vote in favor, (b) Anderson Carlos Koch, Rita de Cassia Serra Negra and Talita Car Vidotto to vote against and (c) Cristiano Marques de Godoy, Anali Penteadó Buratin and Luciana Pontes de Mendonça Ikeda to abstain from voting in relation to the items of the agenda.

The Company will also allow the use of electronic proxies by the platform Assembleias Online® <http://www.assembleiasonline.com.br> for voting at this Meeting.

To access the electronic platform, it will be necessary to enroll and to obtain a valid digital certificate, noting that the issuance of the Assembleias Online® digital certificate is totally free for the Shareholder. The instructions for the formalization and delivery of the electronic proxies, as well as for obtaining a valid digital certificate, are available directly at the platform.

The proxy on physical form must be executed with the authenticated signatures, and followed by the Company's shareholders identification (issued by the financial institution depositary of the Company's shares – no later than 5 days before the date of the Meeting –, or in relation to the shareholders participating on the fungible custody and settlement of registered shares, the records issued by the competent agency), and must be sent to the Company's head offices.

The proxies must be received between November 20 and December 11, 2015.

The public proxy request object of this Notice to the Market is promoted, organized and funded by the management of the Company, with its estimated cost being R\$1,500.00.

Copies of the documents to be discussed at the Meeting, including those requested by CVM Ruling No. 481/09, are available to the Shareholders at the Company's head offices, at its website of Relations with Investors of TOTVS (<http://ri.totvs.com.br>), as well as on the websites of CVM and BM&FBOVESPA – Bolsa de Valores, Mercadorias e Futuros.

Sincerely,

GILSOMAR MAIA SEBASTIÃO  
Chief Investor Relations Officer

**Investor Relations Contact:**

Douglas Furlan  
Investor Relations  
Phone: +55 (11) 2099-7773/7105  
ri@totvs.com  
[www.totvs.com/ri](http://www.totvs.com/ri)

SCHEDULE I  
PROXY REQUEST  
(Schedule 23 of CVM Ruling No. 481)

1. <u>Inform the company's name.</u>
TOTVS S.A.
2. <u>Inform the items for which the proxy is being requested.</u>
<p>The items that are in the agenda of the call notice of the extraordinary general meeting to be held on December 15, 2015, at 10 am, as follows:</p> <ul style="list-style-type: none"><li>(a) to examine, discuss and approve the terms and conditions of the Protocol and Justification of Merger, entered on November 17, 2015 ("<b>Protocol and Justification</b>"), among the managers of the Company, TOTVS Soluções em Agroindústria S.A., closely-held company with head office in the city of Assis, State of São Paulo, at Rua Prudente de Moraes, 654, suite 6, Zip Code (CEP) 19806-160, enrolled with the CNPJ/MF under No. 09.106.380/0001-18 ("<b>PRX</b>") and P2RX Soluções em Software S.A., closely-held company with head office in the city of Assis, State of São Paulo, at Rua Prudente de Moraes, 654, suite 10, Zip Code (CEP) 19806-160, enrolled with the CNPJ/MF under No. 13.091.957/0001-32 ("<b>P2RX</b>" and, jointly with PRX, "<b>Merged Companies</b>") related to the merger of the Merged Companies by the Company ("<b>Mergers</b>");</li><li>(b) to ratify the appointment of the specialized firm, Apsis Consultoria Empresarial Ltda., as responsible for preparing the book value appraisal reports of the Merged Companies, for the merger of the Merged Companies by the Company ("<b>Appraisal Reports</b>");</li><li>(c) to approve the Appraisal Reports;</li><li>(d) to approve the Mergers proposed on the terms of the Protocol and Justification;</li><li>(e) to authorize the management of the Company to take all acts necessary for the conclusion of the Mergers;</li><li>(f) to approve the Share Based Incentive and Retention Plan; and</li><li>(g) to state the ratification by the Company's shareholders about the calculation methodology of the number of restricted options that the beneficiaries of the shareholders program contemplated by the plan approved on November 29, 2012, are entitled.</li></ul>

3. Identify the individual or legal entities that promoted, organized and funded the proxy request, even if partially, informing: a. Name and address b. Since when he/she/it is a shareholder of the company c. Number and percentage of shares of each nature and class owned by him/her/it d. Number of shares by loan e. Total exposure in derivatives based on shares of the company f. Corporate, business or family relations, current or kept in the last 3 years with the company or with related parties of the company as defined in the accounting rules about this subject.

The request was organized by the management and funded by the Company, whose address is Av. Braz Leme, No. 1.631, 2<sup>nd</sup> floor, Zip Code (CEP) 02511-000, São Paulo – SP. The remaining information requested are not applicable.

4. Inform if any of the persons mentioned in item 3, as well as any of its controlling companies, controlled companies, companies under the same control or affiliates have a special interest in the approval of the matters to which the proxy is being requested, describing in details the nature and extent of such interest.

Not applicable.

5. Inform the estimated cost of the proxy request.

The Company estimates that the cost of this public proxy request is of R\$1,500.00.

6. Inform if (a) the company paid for the proxy request or (b) if the individuals that made such proxy request will seek the refund of the costs by the company.

The Company will pay all costs related to this proxy request.

7. Inform: a. The address to which the proxy shall be sent after its execution; or b. In case the company accepts proxies through a system at the world wide web, the instructions for the granting of the proxies.

a. The address to which the proxies shall be sent after their execution.

The proxies shall be delivered to the following address, to the attention of the Company's Relations with Investors Department.

*Av. Braz Leme, No. 1.631, 2<sup>nd</sup> floor, Zip Code (CEP) 02511-000, São Paulo – SP*

In case the shareholder is a legal entity, the proxy shall be delivered jointly with its articles of association/bylaws and other corporate documents evidencing the powers of the signatories.

In case the shareholder is an individual, the proxy shall be delivered jointly with a copy of the related personal documents.

b. In case the company accepts proxies through a system at the world wide web, the instructions for the granting of the proxies.

The receipt of electronic proxies shall occur through the *Assembleias Online* platform, at the address "**www.assembleiasonline.com.br**". For such purpose, it is necessary that the shareholders use their enrollment with this platform.

b.1. Term of Vote in the Platform:

Between November 20 and December 11, 2015.

b.2. Electronic Address:

www.assembleiasonline.com.br

b.3. Information for the access of the Platform:

To be able to vote on the Internet through "Assembleias Online" system, the shareholder must enroll itself on the address [www.assembleiasonline.com.br](http://www.assembleiasonline.com.br) and freely obtain its digital certificate, following the steps described below:

Step 1 – Enrollment

a) Access the address [www.assembleiasonline.com.br](http://www.assembleiasonline.com.br), select "*cadastro e certificado*" and select its applicable profile (e.g. "I do not have a digital certificate yet" ("*Eu ainda não tenho um certificado digital*"), Individual – resident or "I already have a digital certificate" ("*Eu já tenho um certificado digital*"), Individual – resident).

b) Fill in the enrollment and select "*cadastrar*", confirm the data and subsequently you will have access to the Adhesion Term and if you represent an institution you will also have access to a representation term.\*

\* *If you already have a digital Certificate, it is only necessary to login and digitally sign the "Adhesion Term" ("Termo de Adesão") to be able to vote in the meetings.*

c) For the validation of you enrollment, the adhesion and/or representation term must be printed, all pages must be initialized, and signed with the notarization of the signature. The shareholder will receive by e-mail the necessary documents to validate its enrollment.

Step 2 – Validation of the enrollment and receipt of the digital certificate

- a) The shareholder will receive an e-mail from the website “Assembleias Online”, identifying the necessary documents for the validation of the enrollment, including the adhesion term. The sole cost of the shareholder is related to such documents – and once only.
- b) Once its documents are validated by the team of “Assembleias Online”, the shareholder will receive a new e-mail with the procedures for the issuance of Assembleias Online’s Digital Certificate.
- c) After the issuance of the certificate, the shareholder will be ready to vote at meetings.

#### Step 3 – Vote at the Meeting by the platform

To exercise its voting right through the electronic proxy, access [www.assembleiasonline.com.br](http://www.assembleiasonline.com.br) and login, select the Meeting of TOTVS S.A. vote and digitally sign the proxy. The deadline for the vote with electronic proxy shall be until December 11, 2015. The shareholder will receive a receipt of its vote by e-mail.

ANEXO II  
MODELO DE PROCURAÇÃO  
(art. 24 da ICVM nº 481)

Nos termos do Art. 24 da Instrução CVM 481/09, neste Anexo os acionistas poderão encontrar os modelos de procuração propostos pela administração da Companhia para participação e exercício do direito de voto na assembleia geral extraordinária da Companhia. O modelo a ser utilizado por V.Sa. deverá estar adequado ao voto que pretenda proferir com relação às matérias constantes da ordem do dia, conforme segue:

**Anexo II-1 – Voto Favorável:** Caso V.Sa. pretenda votar **a favor** da aprovação das matérias constante da ordem do dia, deverá nomear como seus procuradores **Paulo Roberto Bellentani Brandão**, brasileiro, solteiro, advogado, inscrito na OAB/SP sob o n.º 273.180, **Joyce Costacurta Pacheco**, brasileira, solteira, advogada, inscrita na OAB/SP sob o n.º 268.531 e **Paula Maria de Olavarria Gotardello**, brasileira, casada, advogada, inscrita na OAB/SP sob o n.º 216.647, cujo modelo de procuração encontra-se no Anexo II-1 adiante.

**Anexo II-2 – Voto Contrário:** Caso V.Sa. pretenda votar **contra** a aprovação das matérias constante da ordem do dia, deverá nomear como seus procuradores **Anderson Carlos Koch**, brasileiro, solteiro, advogado, inscrito na OAB/SP sob o n.º 282.288, **Rita de Cassia Serra Negra**, brasileira, separada, advogada, inscrita na OAB/SP sob o n.º 147.067 e **Talita Car Vidotto**, brasileira, solteira, advogada, inscrita na OAB/SP sob o n.º 208.928, cujo modelo de procuração encontra-se no Anexo II-2 adiante.

**Anexo II-3 – Abstenção:** Caso V.Sa. pretenda

ANNEX II  
PROXY DRAFT  
(art. 24 of CVM Instruction n.481)

Under the terms of Article 24 of CVM Instruction 481/09, in this Annex the shareholders may find the proxy drafts proposed by the company management to participate and exercise their right to vote in the extraordinary general shareholders' meeting. The proxy draft to be used by you shall be adequate to the vote you intend to give with respect to the matters contained in the agenda, as follows:

**Annex II-1 – Favorable Vote:** If you intend to vote for **the approval** of the matters contained in the agenda, you shall appoint as your proxies **Paulo Roberto Bellentani Brandão**, Brazilian citizen, single, lawyer, enrolled with OAB/SP under No. 273.180, **Joyce Costacurta Pacheco**, Brazilian citizen, single, lawyer, enrolled with OAB/SP under No. 268.531 and **Paula Maria de Olavarria Gotardello**, Brazilian citizen, married, lawyer, enrolled with OAB/SP under No. 216.647, whose proxy draft is in Annex II-1 below.

**Annex II-2 – Dissenting Vote:** If you intend to vote **against** the matters contained in the agenda, you shall appoint as your proxies **Anderson Carlos Koch**, Brazilian citizen, single, lawyer, enrolled with OAB/SP under No. 282.288, **Rita de Cassia Serra Negra**, Brazilian citizen, divorced, lawyer, enrolled with OAB/SP under No. 147.067 and **Talita Car Vidotto**, Brazilian citizen, single, lawyer, enrolled with OAB/SP under No. 208.928, whose proxy draft is in Annex II-2 below.

**Annex II-3 – Abstention:** If you intend to

se **abster** de votar as matérias constantes da ordem do dia, deverá nomear como seus procuradores **Christiano Marques de Godoy**, brasileiro, solteiro, advogado, inscrito na OAB/SP sob o nº 154.078, **Anali Penteadó Buratin**, brasileira, solteira, advogada, inscrita na OAB/SP sob o n.º 196.610 e **Luciana Pontes de Mendonça Ikeda**, brasileira, casada, advogada inscrita na OAB/SP sob o nº 170.862, cujo modelo de procuração encontra-se no Anexo II-3 adiante.

A Companhia informa que os procuradores mencionados acima são advogados contratados da Companhia.

**abstain** from voting the matters contained in the agenda, you shall appoint as your proxies **Christiano Marques de Godoy**, Brazilian citizen, single, lawyer, enrolled with OAB/SP under No. nº 154.078, **Anali Penteadó Buratin**, Brazilian citizen, single, lawyer, enrolled with OAB/SP under No. 196.610 and **Luciana Pontes de Mendonça Ikeda**, Brazilian citizen, married, lawyer, enrolled with OAB/SP under No. 170.862, whose proxy draft is in Annex II-3 below.

The Company informs you that the proxies above referred are lawyers retained by the Company.

ANEXO II-1  
MODELO DE PROCURAÇÃO  
VOTO FAVORÁVEL  
(art. 24 da ICVM nº 481)

PROCURAÇÃO

ANNEX II-1  
PROXY DRAFT  
FAVORABLE VOTE  
(art. 24 da ICVM nº 481)

PROXY

Outorgante:

Nome:

\_\_\_\_\_

RG (se pessoa física):

\_\_\_\_\_

CPF ou CNPJ:

\_\_\_\_\_

Endereço:

\_\_\_\_\_

Em se tratando de pessoa jurídica:

*Representante Legal #1:*

Nome:

\_\_\_\_\_

RG:

\_\_\_\_\_

CPF:

\_\_\_\_\_

Cargo:

\_\_\_\_\_

*Representante Legal #2:*

Grantor:

Name:

\_\_\_\_\_

ID (if individual):

\_\_\_\_\_

CPF (Individual Taxpayer Registry Number) or CNPJ  
(Corporate Taxpayer's ID):

\_\_\_\_\_

Address:

\_\_\_\_\_

In case of legal entity:

*Legal Representative #1*

Name:

\_\_\_\_\_

ID:

\_\_\_\_\_

CPF (Individual Taxpayer Registry Number) or CNPJ  
(Corporate Taxpayer's ID)

\_\_\_\_\_

Position:

\_\_\_\_\_

*Legal Representative #2*

Nome:

\_\_\_\_\_

RG:

\_\_\_\_\_

CPF:

\_\_\_\_\_

Cargo:

\_\_\_\_\_

Name:

\_\_\_\_\_

ID:

\_\_\_\_\_

CPF (Individual Taxpayer Registry Number) or CNPJ  
(Corporate Taxpayer's ID)

\_\_\_\_\_

Position:

\_\_\_\_\_

Outorgados:

[•]

O Outorgante, pelo presente instrumento particular de mandato, nomeia e constitui os Outorgados seus bastantes procuradores, com poderes específicos e especiais para representá-lo na qualidade de acionista da TOTVS S.A., sociedade anônima com sede na Cidade de São Paulo, Estado de São Paulo, na Avenida Braz Leme, n.º 1.631, 2º andar, inscrita no CNPJ/MF sob o n.º 53.113.791/0001-22 (“**Companhia**”), especialmente na assembleia geral extraordinária a ser realizada, em primeira convocação, no dia 15 de dezembro de 2015, às 10 horas, ou em segunda ou terceira convocação, em datas oportunamente designadas, e votar **FAVORAVELMENTE** à aprovação das seguintes matérias constantes da ordem do dia da assembleia geral extraordinária:

Matéria	Voto a Favor
(a) examinar, discutir e aprovar os termos e condições do protocolo e justificação, celebrado em 17 de	

Grantees:

[•]

The Grantor, by this proxy, appoints and constitutes the Grantees as their attorneys in-fact, with special and specific powers to represent him as a shareholder of TOTVS S.A., with headquarters in the City of São Paulo, State of São Paulo, at Avenida Braz Leme, No. 1.631, 2nd floor, registered with the corporate roll of taxpayers CNPJ/MF under n.º 53.113.791/0001-22 (“**Company**”), especially in the extraordinary general shareholders’ meeting to be held, in first call, on December 15, 2015, at 10 am, or in second or third calls on dates to the informed in due course, and vote **FAVORABLY** to the approval of the following items of the agenda of the extraordinary general shareholders’ meeting:

Matter	Approval Vote
(a) to examine, discuss and approve the terms and conditions of the protocol and justification, entered on	

<p>novembro de 2015 (“<b>Protocolo e Justificação</b>”), entre as administrações da Companhia, da TOTVS Soluções em Agroindústria S.A., companhia fechada com sede na cidade de Assis, Estado de São Paulo, na Rua Prudente de Moraes, 654, sala 6, CEP 19806-160, inscrita no CNPJ/MF sob o nº 09.106.380/0001-18 (“<b>PRX</b>”) e da P2RX Soluções em Software S.A., companhia fechada com sede na cidade de Assis, Estado de São Paulo, na Rua Prudente de Moraes, 654, sala 10, CEP 19806-160, inscrita no CNPJ/MF sob o nº 13.091.957/0001-32 (“<b>P2RX</b>” e, em conjunto com PRX, “<b>Incorporadas</b>”) que tem por objeto as incorporações das Incorporadas pela Companhia (“<b>Incorporações</b>”);</p>		<p>November 17, 2015 (“<b>Protocol and Justification</b>”), among the managers of the Company, TOTVS Soluções em Agroindústria S.A., closely-held company with head office in the city of Assis, State of São Paulo, at Rua Prudente de Moraes, 654, suite 6, Zip Code (CEP) 19806-160, enrolled with the CNPJ/MF under No. 09.106.380/0001-18 (“<b>PRX</b>”) and P2RX Soluções em Software S.A., closely-held company with head office in the city of Assis, State of São Paulo, at Rua Prudente de Moraes, 654, suite 10, Zip Code (CEP) 19806-160, enrolled with the CNPJ/MF under No. 13.091.957/0001-32 (“<b>P2RX</b>” and, jointly with PRX, “<b>Merged Companies</b>”) related to the mergers of the Merged Companies by the Company (“<b>Mergers</b>”);</p>	
<p>(b) ratificar a nomeação da empresa especializada Apsis Consultoria Empresarial Ltda., como responsável pela elaboração dos laudos de avaliação a valor contábil do patrimônio líquido das Incorporadas, para a incorporação das Incorporadas pela Companhia (“<b>Laudos de Avaliação</b>”);</p>		<p>(b) to ratify the appointment of the specialized firm, Apsis Consultoria Empresarial Ltda., as responsible for preparing the book value appraisal reports of the Merged Companies (“<b>Appraisal Reports</b>”);</p>	
<p>(c) aprovar os Laudos de Avaliação;</p>		<p>(c) to approve the Appraisal Reports;</p>	
<p>(d) aprovar as Incorporações propostas nos termos do Protocolo e Justificação;</p>		<p>(d) to approve the Mergers proposed on the terms of the Protocol and Justification;</p>	
<p>(e) autorizar os administradores da Companhia a praticar todos os atos necessários à conclusão das Incorporações;</p>		<p>(e) to authorize the management of the Company to take all acts necessary for the conclusion of the Mergers;</p>	
<p>(f) aprovar o Plano de Incentivo e Retenção baseado em Ações; e</p>		<p>(f) to approve the Share Based Incentive and Retention Plan; and</p>	

(g) consignar a ratificação dos acionistas da Companhia sobre a forma de cálculo do número de opções restritas a que têm direito os beneficiários do programa de sócios contemplados pelo plano aprovado em 29 de novembro de 2012	
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(g) to state the ratification by the Company's shareholders about the calculation methodology of the number of restricted options that the beneficiaries of the shareholders program contemplated by the plan approved on November 29, 2012, are entitled.	
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podendo para tanto os Outorgados assinarem, individualmente ou em conjunto, em nome e lugar do Outorgante, todo e qualquer documento que se fizer necessário em relação à referida assembleia geral extraordinária, incluindo, exemplificativamente, o livro de presença de acionistas e a respectiva ata no Livro de Atas de Assembleias Gerais da Companhia; podendo ainda, a seu critério, substabelecer total ou parcialmente os poderes outorgados neste instrumento de procuração, mediante as condições que julgar convenientes.

with power to the Grantees to sign, individually or jointly, in name and place of the Grantor, any necessary document regarding the extraordinary general shareholders' meeting, including, for example, the shareholder attendance book and the respective minutes in the Book of Minutes of General Meetings of the Company; also with power to, at his discretion, delegate all or part of the powers hereby granted, under the conditions that he shall deem proper.

[●] de [●] de 2015

[●], 2015

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Assinatura(s)

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Signature(s)

ANEXO II-2  
MODELO DE PROCURAÇÃO  
VOTO CONTRÁRIO  
(art. 24 da ICVM nº 481)

PROCURAÇÃO

ANNEX II-2  
PROXY DRAFT  
DISSENTING VOTE  
(art. 24 da ICVM nº 481)

PROXY

Outorgante:

Nome:

\_\_\_\_\_

RG (se pessoa física):

\_\_\_\_\_

CPF ou CNPJ:

\_\_\_\_\_

Endereço:

\_\_\_\_\_

Em se tratando de pessoa jurídica:

*Representante Legal #1:*

Nome:

\_\_\_\_\_

RG:

\_\_\_\_\_

CPF:

\_\_\_\_\_

Cargo:

\_\_\_\_\_

*Representante Legal #2:*

Grantor:

Name:

\_\_\_\_\_

ID (if individual):

\_\_\_\_\_

CPF (Individual Taxpayer Registry Number) or CNPJ  
(Corporate Taxpayer's ID):

\_\_\_\_\_

Address:

\_\_\_\_\_

In case of legal entity:

*Legal Representative #1*

Name:

\_\_\_\_\_

ID:

\_\_\_\_\_

CPF (Individual Taxpayer Registry Number) or CNPJ  
(Corporate Taxpayer's ID)

\_\_\_\_\_

Position:

\_\_\_\_\_

*Legal Representative #2*

Nome:

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RG:

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CPF:

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Cargo:

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Outorgados:

[•]

O Outorgante, pelo presente instrumento particular de mandato, nomeia e constitui os Outorgados seus bastantes procuradores, com poderes específicos e especiais para representá-lo na qualidade de acionista da TOTVS S.A., sociedade anônima com sede na Cidade de São Paulo, Estado de São Paulo, na Avenida Braz Leme, n.º 1.631, 2º andar, inscrita no CNPJ/MF sob o n.º 53.113.791/0001-22 (“**Companhia**”), especialmente na assembleia geral extraordinária a ser realizada, em primeira convocação, no dia 15 de dezembro de 2015, às 10 horas, ou em segunda ou terceira convocação, em datas oportunamente designadas, e votar **CONTRARIAMENTE** à aprovação das seguintes matérias constantes da ordem do dia da assembleia geral extraordinária:

Matéria	Voto Contrário
(a) examinar, discutir e aprovar os termos e condições do protocolo e justificação, celebrado em 17 de	

Name:

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ID:

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CPF (Individual Taxpayer Registry Number) or CNPJ (Corporate Taxpayer's ID)

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Position:

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Grantees:

[•]

The Grantor, by this proxy, appoints and constitutes the Grantees as their attorneys in-fact, with special and specific powers to represent him as a shareholder of TOTVS S.A., with headquarters in the City of São Paulo, State of São Paulo, at Avenida Braz Leme, No. 1.631, 2nd floor, registered with the corporate roll of taxpayers CNPJ/MF under n.º 53.113.791/0001-22 (“**Company**”), especially in the extraordinary general shareholders’ meeting to be held, in first call, on December 15, 2015, at 10 am, or in second or third calls on dates to the informed in due course, and vote **AGAINST** the approval of the following items of the agenda of the extraordinary general shareholders’ meeting:

Matter	Dissenting Vote
(a) to examine, discuss and approve the terms and conditions of the protocol and justification, entered on	

<p>novembro de 2015 (“<b>Protocolo e Justificação</b>”), entre as administrações da Companhia, da TOTVS Soluções em Agroindústria S.A., companhia fechada com sede na cidade de Assis, Estado de São Paulo, na Rua Prudente de Moraes, 654, sala 6, CEP 19806-160, inscrita no CNPJ/MF sob o nº 09.106.380/0001-18 (“<b>PRX</b>”) e da P2RX Soluções em Software S.A., companhia fechada com sede na cidade de Assis, Estado de São Paulo, na Rua Prudente de Moraes, 654, sala 10, CEP 19806-160, inscrita no CNPJ/MF sob o nº 13.091.957/0001-32 (“<b>P2RX</b>” e, em conjunto com PRX, “<b>Incorporadas</b>”) que tem por objeto as incorporações das Incorporadas pela Companhia (“<b>Incorporações</b>”);</p>		<p>November 17, 2015 (“<b>Protocol and Justification</b>”), among the managers of the Company, TOTVS Soluções em Agroindústria S.A., closely-held company with head office in the city of Assis, State of São Paulo, at Rua Prudente de Moraes, 654, suite 6, Zip Code (CEP) 19806-160, enrolled with the CNPJ/MF under No. 09.106.380/0001-18 (“<b>PRX</b>”) and P2RX Soluções em Software S.A., closely-held company with head office in the city of Assis, State of São Paulo, at Rua Prudente de Moraes, 654, suite 10, Zip Code (CEP) 19806-160, enrolled with the CNPJ/MF under No. 13.091.957/0001-32 (“<b>P2RX</b>” and, jointly with PRX, “<b>Merged Companies</b>”) related to the mergers of the Merged Companies by the Company (“<b>Mergers</b>”);</p>	
<p>(b) ratificar a nomeação da empresa especializada Apsis Consultoria Empresarial Ltda., como responsável pela elaboração dos laudos de avaliação a valor contábil do patrimônio líquido das Incorporadas, para a incorporação das Incorporadas pela Companhia (“<b>Laudos de Avaliação</b>”);</p>		<p>(b) to ratify the appointment of the specialized firm, Apsis Consultoria Empresarial Ltda., as responsible for preparing the book value appraisal reports of the Merged Companies (“<b>Appraisal Reports</b>”);</p>	
<p>(c) aprovar os Laudos de Avaliação;</p>		<p>(c) to approve the Appraisal Reports;</p>	
<p>(d) aprovar as Incorporações propostas nos termos do Protocolo e Justificação;</p>		<p>(d) to approve the Mergers proposed on the terms of the Protocol and Justification;</p>	
<p>(e) autorizar os administradores da Companhia a praticar todos os atos necessários à conclusão das Incorporações;</p>		<p>(e) to authorize the management of the Company to take all acts necessary for the conclusion of the Mergers;</p>	
<p>(f) aprovar o Plano de Incentivo e Retenção baseado em Ações; e</p>		<p>(f) to approve the Share Based Incentive and Retention Plan; and</p>	

(g) consignar a ratificação dos acionistas da Companhia sobre a forma de cálculo do número de opções restritas a que têm direito os beneficiários do programa de sócios contemplados pelo plano aprovado em 29 de novembro de 2012.	
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(g) to state the ratification by the Company's shareholders about the calculation methodology of the number of restricted options that the beneficiaries of the shareholders program contemplated by the plan approved on November 29, 2012, are entitled.	
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podendo para tanto os Outorgados assinarem, individualmente ou em conjunto, em nome e lugar do Outorgante, todo e qualquer documento que se fizer necessário em relação à referida assembleia geral extraordinária, incluindo, exemplificativamente, o livro de presença de acionistas e a respectiva ata no Livro de Atas de Assembleias Gerais da Companhia; podendo ainda, a seu critério, substabelecer total ou parcialmente os poderes outorgados neste instrumento de procuração, mediante as condições que julgar convenientes.

with power to the Grantees to sign, individually or jointly, in name and place of the Grantor, any necessary document regarding the extraordinary general shareholders' meeting, including, for example, the shareholder attendance book and the respective minutes in the Book of Minutes of General Meetings of the Company; also with power to, at his discretion, delegate all or part of the powers hereby granted, under the conditions that he shall deem proper.

[●] de [●] de 2015

[●], 2015

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Assinatura(s)

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Signature(s)

ANEXO II-3  
MODELO DE PROCURAÇÃO  
ABSTENÇÃO  
(art. 24 da ICVM nº 481)

PROCURAÇÃO

ANNEX II-3  
PROXY DRAFT  
ABSTENTION  
(art. 24 da ICVM nº 481)

PROXY

Outorgante:

Nome:

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RG (se pessoa física):

---

CPF ou CNPJ:

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Endereço:

---

Em se tratando de pessoa jurídica:

*Representante Legal #1:*

Nome:

---

RG:

---

CPF:

---

Cargo:

---

*Representante Legal #2:*

Grantor:

Name:

---

ID (if individual):

---

CPF (Individual Taxpayer Registry Number) or CNPJ  
(Corporate Taxpayer's ID):

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Address:

---

In case of legal entity:

*Legal Representative #1*

Name:

---

ID:

---

CPF (Individual Taxpayer Registry Number) or CNPJ  
(Corporate Taxpayer's ID)

---

Position:

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*Legal Representative #2*

Nome:

\_\_\_\_\_

RG:

\_\_\_\_\_

CPF:

\_\_\_\_\_

Cargo:

\_\_\_\_\_

Outorgados:

[•]

O Outorgante, pelo presente instrumento particular de mandato, nomeia e constitui os Outorgados seus bastantes procuradores, com poderes específicos e especiais para representá-lo na qualidade de acionista da TOTVS S.A., sociedade anônima com sede na Cidade de São Paulo, Estado de São Paulo, na Avenida Braz Leme, n.º 1.631, 2º andar, inscrita no CNPJ/MF sob o n.º 53.113.791/0001-22 (“**Companhia**”), especialmente na assembleia geral extraordinária a ser realizada, em primeira convocação, no dia 15 de dezembro de 2015, às 10 horas, ou em segunda ou terceira convocação, em datas oportunamente designadas, e se **ABSTER** de votar com relação às seguintes matérias constantes da ordem do dia da assembleia geral extraordinária:

Matéria	Abstenção
(a) examinar, discutir e aprovar os termos e condições do protocolo e justificação, celebrado em 17 de novembro de 2015 (“ <b>Protocolo e</b>	

Name:

\_\_\_\_\_

ID:

\_\_\_\_\_

CPF (Individual Taxpayer Registry Number) or CNPJ (Corporate Taxpayer's ID)

\_\_\_\_\_

Position:

\_\_\_\_\_

Grantees:

[•]

The Grantor, by this proxy, appoints and constitutes the Grantees as their attorneys in-fact, with special and specific powers to represent him as a shareholder of TOTVS S.A., with headquarters in the City of São Paulo, State of São Paulo, at Avenida Braz Leme, No. 1.631, 2nd floor, registered with the corporate roll of taxpayers CNPJ/MF under n.º 53.113.791/0001-22 (“**Company**”), especially in the extraordinary general shareholders’ meeting to be held, in first call, on December 15, 2015, at 10 am, or in second or third calls on dates to the informed in due course, and **ABSTAIN** from voting on the following items of the agenda of the extraordinary general shareholders’ meeting:

Matter	Abstention
(a) to examine, discuss and approve the terms and conditions of the protocol and justification, entered on November 17, 2015 (“ <b>Protocol and</b>	

<p><b>Justificação</b>”), entre as administrações da Companhia, da TOTVS Soluções em Agroindústria S.A., companhia fechada com sede na cidade de Assis, Estado de São Paulo, na Rua Prudente de Moraes, 654, sala 6, CEP 19806-160, inscrita no CNPJ/MF sob o nº 09.106.380/0001-18 (“<b>PRX</b>”) e da P2RX Soluções em Software S.A., companhia fechada com sede na cidade de Assis, Estado de São Paulo, na Rua Prudente de Moraes, 654, sala 10, CEP 19806-160, inscrita no CNPJ/MF sob o nº 13.091.957/0001-32 (“<b>P2RX</b>” e, em conjunto com PRX, “<b>Incorporadas</b>”) que tem por objeto as incorporações das Incorporadas pela Companhia (“<b>Incorporações</b>”);</p>	
<p>(b) ratificar a nomeação da empresa especializada Apsis Consultoria Empresarial Ltda., como responsável pela elaboração dos laudos de avaliação a valor contábil do patrimônio líquido das Incorporadas, para a incorporação das Incorporadas pela Companhia (“<b>Laudos de Avaliação</b>”);</p>	
<p>(c) aprovar os Laudos de Avaliação;</p>	
<p>(d) aprovar as Incorporações propostas nos termos do Protocolo e Justificação;</p>	
<p>(e) autorizar os administradores da Companhia a praticar todos os atos necessários à conclusão das Incorporações;</p>	
<p>(f) aprovar o Plano de Incentivo e Retenção baseado em Ações; e</p>	

<p><b>Justification</b>”), among the managers of the Company, TOTVS Soluções em Agroindústria S.A., closely-held company with head office in the city of Assis, State of São Paulo, at Rua Prudente de Moraes, 654, suite 6, Zip Code (CEP) 19806-160, enrolled with the CNPJ/MF under No. 09.106.380/0001-18 (“<b>PRX</b>”) and P2RX Soluções em Software S.A., closely-held company with head office in the city of Assis, State of São Paulo, at Rua Prudente de Moraes, 654, suite 10, Zip Code (CEP) 19806-160, enrolled with the CNPJ/MF under No. 13.091.957/0001-32 (“<b>P2RX</b>” and, jointly with PRX, “<b>Merged Companies</b>”) related to the mergers of the Merged Companies by the Company (“<b>Mergers</b>”);</p>	
<p>(b) to ratify the appointment of the specialized firm, Apsis Consultoria Empresarial Ltda., as responsible for preparing the book value appraisal reports of the Merged Companies (“<b>Appraisal Reports</b>”);</p>	
<p>(c) to approve the Appraisal Reports;</p>	
<p>(d) to approve the Mergers proposed on the terms of the Protocol and Justification;</p>	
<p>(e) to authorize the management of the Company to take all acts necessary for the conclusion of the Mergers;</p>	
<p>(f) to approve the Share Based Incentive and Retention Plan; and</p>	

(g) consignar a ratificação dos acionistas da Companhia sobre a forma de cálculo do número de opções restritas a que têm direito os beneficiários do programa de sócios contemplados pelo plano aprovado em 29 de novembro de 2012.	
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(g) to state the ratification by the Company's shareholders about the calculation methodology of the number of restricted options that the beneficiaries of the shareholders program contemplated by the plan approved on November 29, 2012, are entitled.	
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podendo para tanto os Outorgados assinarem, individualmente ou em conjunto, em nome e lugar do Outorgante, todo e qualquer documento que se fizer necessário em relação à referida assembleia geral extraordinária, incluindo, exemplificativamente, o livro de presença de acionistas e a respectiva ata no Livro de Atas de Assembleias Gerais da Companhia; podendo ainda, a seu critério, substabelecer total ou parcialmente os poderes outorgados neste instrumento de procuração, mediante as condições que julgar convenientes.

with power to the Grantees to sign, individually or jointly, in name and place of the Grantor, any necessary document regarding the extraordinary general shareholders' meeting, including, for example, the shareholder attendance book and the respective minutes in the Book of Minutes of General Meetings of the Company; also with power to, at his discretion, delegate all or part of the powers hereby granted, under the conditions that he shall deem proper.

[●] de [●] de 2015

[●], 2015

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Assinatura(s)

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Signature(s)